

Lotus software for On Demand Business
Upgrade to IBM Lotus Notes and Domino 7 software



Lotus software



**Straight talk from IBM clients:
praise for IBM Lotus Notes
and Domino 7 software.**

ON DEMAND BUSINESS™

At IBM, we recognize the value that our clients can realize by upgrading to IBM Lotus® Notes® and Domino® 7 software. The opportunity for improved performance and productivity. More development options and simplified administration. And tighter integration with Web standards. All while protecting existing messaging and collaboration investments and extending the reach of the Lotus Notes and Domino platform.

But then again, you'd expect us to say that. So don't take our word for it—read our clients' words instead. These quotes are from real people at real companies who have taken advantage of the opportunity to reduce costs, improve productivity and leverage their IT infrastructure by upgrading to Lotus Notes and Domino 7 software.

**Real people.
Real companies.
Real benefits.**

Opportunity for improved system performance—

support more users with fewer servers and network resources

OPPOR

Enhanced productivity—

helping employees manage daily tasks and activities

HELPS

Flexibility and extensibility—

support for Web services and open standards

Extend the value of existing applications and ease the development and deployment of new solutions

RETURN

Ease of upgrade—

protecting existing investments and future application developments

BACKWAR
COMPATI

“When we upgraded to Lotus Domino 7, we documented 13.5 percent CPU reduction for both mail and application servers.”

—Chris Whisonant, senior midrange systems administrator, Comporium

“IBM Lotus Domino 7 and the extended products are rock solid. As a small business, we have been able to consolidate from three servers down to one server for comprehensive collaboration including e-mail, instant messaging, document management and small project management. This has lowered our operating costs by about 40 percent.”

—Daniel Lieber, president, Innovative Ideas Unlimited, Inc.

Statistics from IBM development lab testing and our beta programs indicated that Lotus Domino 7 software uses fewer CPU resources than Lotus Domino 6.5 software. And, depending on the platform, it can support 50 to 80 percent more Lotus NotesBench mail users,* on the same server hardware, than the previous version.

“People need to know the context of mail to respond appropriately. Being able to view the full thread in the header of an e-mail really enhances my personal productivity.”

—Ingo Erdmann, director Notes and Domino research, Groupware Competence Center, University of Paderborn, Germany

“Notes 7 clearly is the best product for state-of-the-art collaboration in organisations—except for the upcoming Notes 8 ‘Hannover’ release.”

—Professor Dr. Ludwig W. Nastansky, chief executive officer, Groupware Competence Center, University of Paderborn, Germany

“It’s a testament to the system that we’re now handling more calls—support performance has increased because of efficiencies in the system, but also because our distributors are realizing its value and ease of use.”

—Bob Willis, product quality and customer support manager, Fuji Photo Film Co., Ltd.

“Many of our customers and partners standardize on a service-oriented architecture. The new Web service design element provides the option to easily integrate Domino applications into their existing IT infrastructure.”

—Ingo Erdmann, director Notes and Domino research, Groupware Competence Center, University of Paderborn, Germany

“Agent profiling and the option to debug Java™ code will significantly lower our development cost.”

—Ingo Erdmann, director Notes and Domino research, Groupware Competence Center, University of Paderborn, Germany

“IBM Lotus Notes 7 and Lotus Domino 7 have extremely tight security, which is enabling our developers to meet the advanced security concerns of the highly sensitive classified information needs of the government with our Records Manager Express for Domino solution.”

—Daniel Lieber, president, Innovative Ideas Unlimited, Inc.

“Upgrading a server to Domino 7 works like a charm and takes us less than an hour.”

—Ulrich Foerster, chief information officer, Groupware Competence Center, University of Paderborn, Germany

“Version 7 has been so stable that we upgraded our production servers before it was even released! We are all very happy with the quality and speed this release has provided us. All our homegrown and purchased applications took the upgrade without incident.”

—Andrew H Wolff, vice president, products, DYS Analytics, Inc.

“We did not have the money to buy new hardware. We are running Domino 7 software today on the same 700MHz machines we bought for release 4. We have been able to support more and more users on the same box with each release.”

—Matthew Henry, technical architect, collaborative business applications, KEMET Corporation

“If you pull Lotus Notes out of our company, our company would cease to exist.”

—Matthew Henry, technical architect, collaborative business applications, KEMET Corporation



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Performance is based on measurements and projections using standard IBM benchmarks in a controlled environment. The actual throughput or performance that any user will experience will vary depending upon many factors, including considerations such as the amount of multiprogramming in the user’s job stream, the I/O configuration, the storage configuration, and the workload processed. Therefore, no assurance can be given that an individual user will achieve results similar to those stated here.

All customer examples described are presented as illustrations of how those customers have used IBM products and the results they may have achieved. Actual environmental costs and performance characteristics may vary by customer.

To learn more about IBM Lotus Notes and Domino 7 software, and the top 10 reasons to upgrade, please visit:

ibm.com/software/sw-lotus/ndwhyupgrade

* The tests were performed using the NotesBench R6Mail workload, defined by the table below. For more information, please visit www.notesbench.org.

Actions every 90 minutes	R6Mail workload
Open Inbox	6
Read Message	30
Delete Message	12
Add Message to Inbox	2 (50KB)
Send Message to 3 Recipients	1 (100KB average)
Send Invitation to 3 Recipients	1
Send RSVP	1
Close Inbox	6